



Customer accessibility to affordable, collective, and intermodal travel

Flix's goal is to enable a travel service that is convenient, affordable, and intermodal through its services, FlixBus and FlixTrain. By allowing access to sustainable and affordable travel options, the Company has a positive impact on society – enabling a transportation service with a low environmental impact per pax/km, serving remote and sparsely populated areas, and offering travel options for passengers with limited financial resources.

Affordability

Passengers can flexibly purchase tickets through various channels such as online platforms, the bus app, Flix Shops, or directly from the bus driver. The Company allows passengers to have access to affordable travel options and, through its dynamic pricing model, strives to always be the most affordable form of transport on each route.

TOTAL PASSENGERS CARRIED BY SEGMENT (in million passengers)

Segment View	2023		2022	
	Passengers	%	Passengers	%
Europe	54.7	67.3 %	38.7	63.9 %
Türkiye	14.2	17.5 %	13.2	21.8 %
North America (Flix Inc. and Greyhound)	11.6	14.2 %	8.4	13.8 %
Other markets	0.8	1.0 %	0.3	0.5 %
Group	81.2	100 %	60.5	100 %

Collective and Intermodal Travel

As of 2023, Flix offered a vast network of over 5,600 travel destinations across 42 countries spanning Europe, Türkiye, and North and South America. In addition to FlixBus, in 2023 FlixTrain provided convenient and cost-effective rail travel in Germany and Sweden. The global network planning data reveals a distinctive focus on connecting remote areas and regions often overlooked by conventional infrastructure, addressing a global gap in the areas served. In 2023, 31 % of the FlixBus network destinations worldwide had populations of fewer than 20,000, underscoring Flix's commitment to make traveling more accessible. As the Company expands its global network, more connections with remote and sparsely inhabited regions are being established, positioning FlixBus as a vital lifeline and sometimes the sole collective transportation option in these areas.

PERCENTAGE OF DESTINATIONS WITH LESS THAN 20,000 INHABITANTS* (in %)

Country	2023
Croatia	80
Slovakia	47
Poland	44
Austria	42
Czech Republic	42
USA	37
Italy	36
France	35
Globally	31

* In relation to the total amount of destinations per country



Accessibility for Customers with Reduced Mobility

Flix strives for accessibility in all its different forms as inclusion is an important factor for quality of life. With this in mind, the Company aims to continue growing its inclusive offerings in accordance with local regulations by ensuring that partner buses are as comfortable and accessible as possible. Flix commits to increasing travel opportunities for all passengers worldwide.